

## ALEX POLANCO

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### **EDUCATION**

Moraine Valley Community College  
Blue Print Reading and Estimating, Sales and Customer Relations

### **EXPERIENCE**

Storm Consulting Group, LLC 2009-Present  
*Principal*

- Serve all employees by ensuring all staff is appropriately taken care of and protect the best interest of the company
- Consult diversity-owned, primarily 8A, SDVOB, MBE, and WBE certified small businesses for successful growth
- Market and aggressively pursue J.O.C., IDIQ, and DMBACC annual contracts
- Target and solicit a high percentage of governmental agencies
- Continually seek, meet, and identify potential design, engineering, structural, and fire protection consultants for future projects

Old Veteran Construction Company, Inc. 2003-2016  
*Vice President/VP of Operations/Senior Project Manager*

- Oversight on all Departments generating \$250,000,000.00 in annual sales
- Develop, implement, and maintain a quality control plan including design, inspection, testing, handling, packaging, shipping, storage and site construction activities
- Provide daily report and project documentation

Polanco Consulting and Contracting 1997-2003  
*Principal*

- Prepared and completed estimate, schedule, and submittal process
- Attended progress meetings and submitted all required paperwork through project completion

Dallas Beecher Construction, Inc. 1994-1997  
*Project Manager*

- Prepared estimate using RS cost means data base
- Prepared schedule, completed submittal process, attended project meetings
- Close out documents of completion

### **SKILLS**

- Progen
- Citadon Project-NET
- Timberline estimating
- MS Works
- MS word
- MS Excel
- MS Project. RS Means
- Ecopy Software